PORT OF OSWEGO AUTHORITY

Regular Board Meeting April 18, 2016 at 5:30 pm

CALL TO ORDER

Terrence Hammill – Chairman, Kirk Coates – Vice-Chairman, Thomas Gillen – Secretary/Treasurer, Jerry Brown, John Smith, Kenneth Stevens, Zelko Kirincich - Executive Director, Mike Shanley – Counsel, Linda Dehm – Counsel Excused - Dave Schermerhorn

CONSENT AGENDA

Mr. Stevens made a motion to approve the consent agenda and Mr. Smith seconded it. Motion passed. Motion 04-18-1601

ADMINISTRATIVE REPORT – Executive Director & Administrative Services Manager

It has been a tremendously busy month with the arrival of a grain ship and an aluminum barge. There is a new larger aluminum vessel coming in next month. We are looking at a loss of ground with the aluminum to it being trucked, but are making up for it in an increase of grain. There have been some issues with equipment here that did not perform as specified. We are working on some redirection of product to export some of the Novelis product out to Detroit, but it needs to be cost effective. Right now Novelis is not running at full capacity. The grain is very promising. We are scheduled to have 4-5 soybean exports in the fall and looking for another corn ship to supply the local ethanol plant. We are negotiating on storage of the left over salt from this past winter. Overall things have been very positive and everyone has been working together to get work done. Will be attending a conference in Brussels on container shipping. We have having some meetings with the ILA Union to discuss the local agreement. We have made some investment in work to make improvements to the marina. Work will begin shortly on replacing the old rail and switches along the grain area out to the north end curve. We are monitoring trucks with the new security system and have had record number of transactions over the last couple of weeks. It helps us monitor activity at the port, along with keeping the flow of the customers smooth. The Pilotage Raise did go thru and significant increase. The increase in won't impact some of the local shipping; but it will impact the larger shipping industry. Ports are working together to fight the raise.

CHAIRMAN

There was a recent report that came out showing the Ford F-150 was the only one to pass their crash test. We have received some emails from JACOP. The financial disclosures of each member must be completed either electronically or by paper by May 15th. In the coming weeks we will restricting the board committees.

ATTORNEY

No Report

OLD BUSINESS

No New Business

NEW BUSINESS

Mr. Coates made a motion to authorize the Executive Director to extend the TWIC-Morpho Trust Lease for the period of one (1) year and Mr. Smith seconded it. Motion Passed. Motion 04-18-1603

SPONSORSHIPS/DONATIONS

Mr. Brown made a motion to consider and approve a sponsorship request from the Oswego Harborfest 2016 for in kind use of property & services along with a \$6,000 donation for sponsorship of the Typhoon Tommy Jet Ski Show and Mr. Smith seconded it. Motion Passed. Motion 04-18-1602

EXECUTIVE SESSION

Mr. Stevens made a motion to go into Executive Session for purposes to discussion matters of real estate acquisitions and Mr. Brown seconded it. Motion passed. Motion 04-18-1604

Mr. Gillen made a motion to come out of Executive Session and Mr. Smith seconded it. Motion passed. Motion 04-18-1605

ACTION FROM EXECUTIVE SESSION

Mr. Brown made a motion to authorize the Executive Director to secure the services of Bowers & Co., CPA's for the Fiscal Year 2016-2017 at a rate of \$12,250.00; and Mr. Coates seconded it. Motion 04-18-1606

ADJOURN

Mr. Stevens made a motion to adjourn and Mr. Coates seconded the motion. Motion passed. Motion 04-18-1607

Thomas Gillen, Secretary/Treasurer